

What is a sanction?

1 minute read for non-specialists

A **sanction** is a rule from a government or international body that **forbids or restricts** doing business with **certain countries, companies, people or goods**; and also can target **vessels, aircrafts and services**. Since the **EU Directive of April 2024**, both **violating AND circumventing** EU sanctions are explicit **criminal offences** "I didn't know" is no longer a defence if you should have known.

Where most sanctions come from



EU

Council Regulations
(directly binding)



(OFAC)
US

Far-reach, even
non-US companies



(OFSI)
UK

Own regime
since Brexit



UN

Implemented
locally by EU/NL

The main types you'll meet

Country

e.g. Russia, Iran,
North Korea, Cuba



Sectoral

Specific industries: energy,
defence, finance, microchips



Listed persons

Individuals &
entities on official lists



Dual-use exports

Civil + military use =
license needed



Examples of red flags: pause and check

- A new customer or end-user in a **high-risk country** (Russia, Iran, Belarus, Cuba, North Korea...) or routing via an **unusual third country**.
- Buyer **refuses to give end-use details**, or your goods could **serve military / nuclear / surveillance purposes**.
- The bank **flags or blocks** a payment, or **asks for additional information**.
- The counterparty's name, address or beneficial owner **appears on a sanctions list**.

If you get it wrong...



Heavy fines &
asset freezes



Personal criminal
liability



Reputational
damages



Loss of bank or
insurance access



0 exception
for SMEs

Not sure?
Don't guess,
ASK!

No in-house compliance team? You still have plenty of options. Try:

1. Your bank (compliance helpdesk)
2. Your **lawyer or accountant**
3. Your sector association
4. **The Dutch authorities:** Douane / CDIU for export controls, Ministerie van Buitenlandse Zaken / DNB for financial sanctions

A 5-minute check is always cheaper than a 5-million fine.